Subject: Niagara medal - casting of ANS member, 1921-1924.

Dickinson, Harry P.

[J.F. Newman, Inc.
Jeweler, NYC]

March 1, 1924

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NEW YORK March 1, 1924.

Mr. H. Wood,
156 St. & Broadway,
New York, N. Y.

Dear Mr. Wood:-

After going carefully into the matter of reproducing the "Niagara" medal which you left with me, I am writing to say that Mr. Hansen and I have covered the matter thoroughly, and we are of the opinion that the very best way, in fact perhaps the only way to do what you want is for us to make a casting job of this, using instead of sand for the mold, a regular plan of a combination which we have for gold and silver work. By doing a casting job on the medals, we can reproduce them exactly without necessity for much, if any, hand touching. In fact, I would get Mr. Hansen himself to do this so that the job would be a finished one.

The main thing in this connection is the length of time which would be required because we could not possibly undertake the work until the many things which we are now actually engaged in are out of the way, and as I want Mr. Hansen to do this work himself it would be necessary for us to consider a sort of a special time to be worked through between other jobs as we could.

Will you write me please, in regard to the matter stating whether the proposition is one which would make it possible to allow such an indefinite time element to enter into it. The work of making the casting models and of doing the actual casting would not be very great. The actual cost of the silver in the medals would be less than $3.00 so I do not see how the completed medals could possibly be over in the neighborhood of $8.00 a piece. It might be a little more and could be even less but as I told you I would be very glad to make a special price on this and will do so if you can see your way clear to let me have the time.

To make a model and prepare a die would be most unwise Mr. Hansen believes, for he calls attention to the fact that the characteristic work of the original models could not be reproduced by anyone else, and as far as electro-typing is concerned we both feel it would be something that we could not undertake, and would be sorry to see done in a matter of this kind because the finished work will never look like anything else.

Awaiting your further word, I am

Sincerely yours,

Harry P. Dickinson

HPD:KH